



Training Resource SOLUTIONS

BSB



SIT



SIR



TLI



FSK



**EMPOWERING
LEARNING THROUGH
DYNAMIC AND
INNOVATIVE TRAINING
SOLUTIONS...**

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Meet The Leaders at TRS

WHO ARE TRS?



Being one of Australia's leading resource providers for over 15 years, we recognise and understand the needs of training organisations, students, trainers and compliance, and integrate these fundamental areas together, developing our easy-to-use resource and assessment packages for many VET training packages.

Training Resource Solutions originated from our hospitality RTO, Culinary Solutions Australia, over a decade ago as the training and assessments materials available used a style of language that didn't satisfy our student's needs, therefore we decided to create our own!

Our training and assessment resources are designed to be easy to use and make sense to students, trainers, and education professionals managing the compliance needs of the RTO. Over the years, as our team has grown, so has our collection of quality resources and the way our customers can access and use them.



SCAN TO WATCH

WHY CHOOSE TRS?

Hardcopy? Online? Online Training Platform? We have you covered! Our dedicated production team work around the clock to create current, engaging and inspiring training resources for students and trainers alike. We pride ourselves on our ability to provide you with quality, up-to-date resources that make training easier for both teachers and students.

Our close knit relationship with the world class Coassemble LMS, has enabled us to offer a variety of eLearning and assessment tools that take advantage of modern technology and new methods of collecting student evidence.

We are from a hospitality background and aim to give you five-star service with modern products that are also value for money to suit your needs and the needs of your students.

TRS for training organisations

We understand the constant demands that are being placed upon training organisations, and that's why we provide you and your trainers with ready-to-teach resources, whether it be hardcopy resources or digital resources, all with formative and summative assessments and a world-class LMS, along with carefully created compliant support materials.

We have products that are perfectly suited to all training organisations, whether you have 10 students or 10,000+ students.

TRS for students

Our resources have been specifically designed to be easily read and understood by a diverse range of students; by utilising a conversational tone to our writing style and minimising confusing jargon.

Our range of resources, from hardcopy to eLearning, keep the student engaged and wanting to learn more.

TRAINING PACKAGES



SIT – Tourism, Travel & Hospitality



BSB – Business Services



SIR – Retail Services



TLI – Transport & Logistics**



FSK – Foundation Skills*

*Available in Hardcopy & eBook only

**TLI eLearning coming soon



OUR PRODUCTS

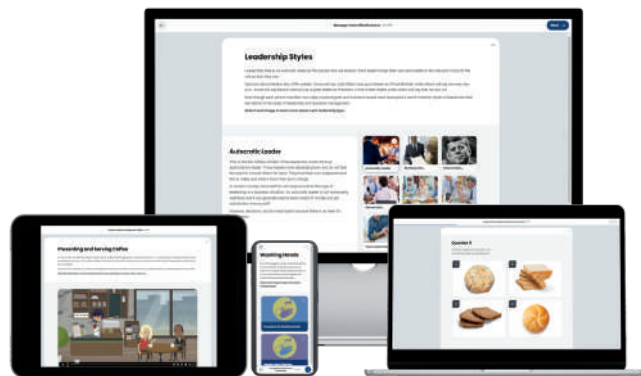
ELEARNING

Our eLearning resources provide a complete hub for online or blended delivery of training that can be accessed anywhere, anytime. Our eLearning units are designed to be engaging and are much more than just words on a screen.

We use a wide variety of content styles, presentations and instructional design methods to capture the interest of the student, to create a superior learner experience.

Our eLearning features:

- Developed by instructional designers and industry experts with students' needs in mind
- Interactive challenges, eCheckpoints and eQuizzes (both multiple choice and short answer)
- Captivating visual examples, case studies and graphic design elements
- Available 24/7, 100% tablet friendly and compatible with iOS and Android
- A competitive pricing structure that makes eLearning cost effective
- Ability to be used on all existing Learning Management Systems such as Moodle, Axcelerate, Canvas etc..



SCAN TO WATCH

OUR PRODUCTS

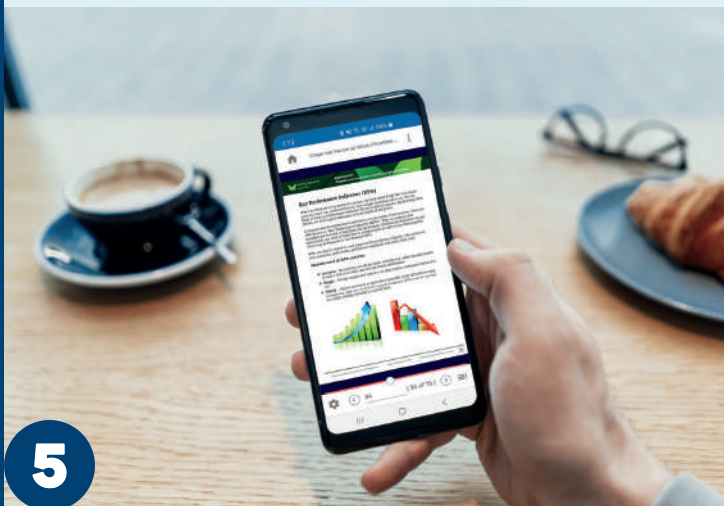
EBOOK

Our eBooks are an exciting way to deliver student resources to your students without the need for paper and postage. Your students' eBook resources can be uploaded to their devices quickly and made available within an hour of enrolment within our system.

Fast, easy, and economical – a simpler future for the RTO and their students. Our eBook resources enable your students to access their training resources anywhere anytime, even if they cannot access the internet. If they have a laptop, tablet, or smartphone, they can access their student resource.

The content is based solely on our hardcopy resources, but with added colour and visuals to stimulate the student's attention. Our eBooks are available through the Australian-based technology company, ReadCloud. ReadCloud is an Australian education technology company that provides a leading digital solution to Australian schools. Students can bookmark important pages, make annotations and even listen to the text through the text-to-speech feature, rather than read the content themselves.

The activities and assignments throughout the resource can still be printed if required. In conjunction with each student's eBook resource, fully editable teacher support tools are also supplied for you which is included in the standard cost. You can download these documents in an editable format via our online LMS in order to be contextualized to suit the needs of your training organisation.





OUR PRODUCTS

HARDCOPY

Our hardcopy resources were the start of our business and still make up a large part of our organisation. The hardcopy resources provide your students with a comprehensive learner guide, inclusive of activities, assignments and examples. They are written in a conversational style to ensure the student can easily understand and retain the content of the learning materials.

Our formative assessments are designed to test the student's knowledge and understanding of the unit topic and to give the assessor the opportunity to discuss and further their knowledge before they complete their assignment at the end of the unit. They are designed to prompt the student to think about what they have learned and how to apply this knowledge and understanding to a real-life situation.

The summative assessment is set up in a way that students can prove their knowledge and understanding of the unit taught and meet the performance criteria, evidence, and knowledge requirements for each unit. The resources are written in a larger font with great use of white space, with no jargon, and straight-to-the-point language to make reading the resource easier for the student. Appropriate pictures, graphs, and QR codes are also included to further enhance the students' experience. As we print our resources to order, you know you will always receive the latest and most up-to-date information in the unit.

We also brand each student resource, written assessment, and student presentation with your RTO's logo.

There are many options for print and delivery available, including:

- Branded with your logo
- Black and white or full-colour resource (cover page is always printed in full colour)
- Hole punched and/or stapled
- Folders including tab dividers, index, folder cover and spine in full colour (additional charges apply)
- Fully trackable delivery with Australia Post's eParcel system
- Express post available upon request (additional postage charges apply)



OUR SERVICES

BESPOKE ELEARNING DEVELOPMENT

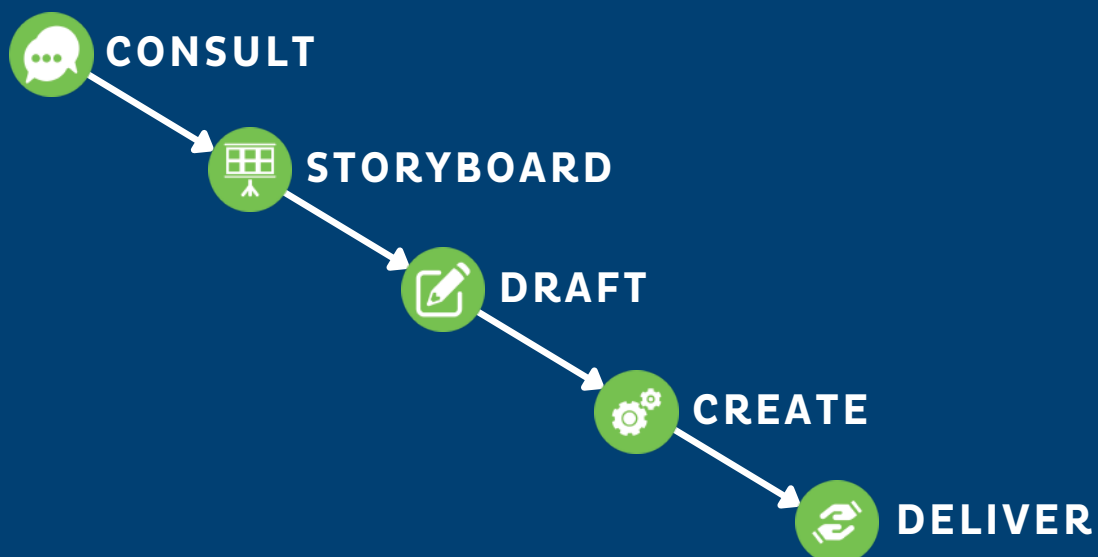
Do you have valuable content in PowerPoints, PDFs, and Word Documents that have become tired and outdated that your students aren't engaging with?

As one of Australia's leading training resource providers, we know a thing or do about resource development.

We can transform your old-style resources into fully interactive eLearning that encompasses visual graphics, challenges, and summative and formative assessments.



Check out our consultation and development process that we utilise to deliver what you want.





AN LMS FOR YOU

GROW YOUR ORGANISATION WITH THE BEST IN THE BUSINESS

We provide you with an all-in-one online training platform featuring the world's easiest course-builder with all the features of a standard LMS (Learning Management System) to ensure engagement and learner tracking.

We offer you a wide range of platform levels depending on your needs and student numbers with a whole lot of room to grow.

Our platform is self-serviceable, so you won't need too much help to get set up, but we do have a world-class support team ready to help you if you do need it!

CREATE EXCEPTIONAL ONLINE TRAINING



Create your own impactful online training resources without the need to outsource.

We provide you with the smartest authoring tool on the market so that you can create interactive online training resources using your existing content.

DELIVER A BRANDED EXPERIENCE



Your platform should match your brand.

We give you the tools to customize every aspect of your platform from the colours and logo to the URL that your learners are directed to, so you can deliver a branded experience to your users.

COMPREHENSIVE REPORTING



Keep up-to-date with your student's progress throughout their training with a wide range of reporting options ranging from learner reports, group reports, and course reports.

Granular insights by courses, lessons, quizzes, assignments and more.

HASSLE-FREE ENROLLING



Enrol your students in cohorts or individually, and assign them units on a single basis or provide them with their entire course of units all at once.

Depending on your needs, you decide how your students are enrolled.



SUPPORT TOOLS

With each purchase of our training resources, you receive access to each of the following support tools to download, contextualise and provide to your students.

Hardcopy/eBook



- Student Presentation
- Written Assessment
- Observation/Demonstration Report
- Oral Question Report
- Supervisor Report
- Suggested Answer Guide
- Lesson Plan
- Unit Marking Guide
- PowerPoint Presentation
- Practical Skill Record Sheet
- Practical Portfolio
- Mapping
- Version Control

eLearning



- eQuiz
- Short Answer eQuiz
- Observation/Demonstration Report
- Oral Question Report
- Supervisor Report
- Practical Portfolio
- Suggested Answer Guide
- Mapping
- Version Control



PRICING

eLearning
\$16.95

No. of units pre-purchased	Cost per unit/user
1-499	\$16.95
500-1499	\$15.25 (10%)
1500-1999	\$13.55 (20%)
2000+	\$12.70 (25%)

eBook
\$10.50*

No. of units pre-purchased	Cost per unit/user
1-499	\$10.50
500+	\$9.50

* An annual fee of \$15.00 per user to access the eBook software

Hardcopy
\$12.50

Student resources	
Black and white	\$12.50 per unit/student
Full colour	\$16.50 per unit/student
Binders	
25mm binder (S)	\$10.00
38mm binder (M)	\$13.50
50mm binder (L)	\$13.50
Postage & handling	
Standard postage (VIC)	\$12.00 per parcel
Standard interstate postage	\$22.00-30.00 per parcel
Express postage	Per Aus Post charge

\$0 set up for fee all TRS digital resources



***Resources are based on a per unit/student basis and all prices are inclusive of GST**

***Discounts available for annual billing**

Utilising TRS training resources

Most popular

Not utilising TRS training resources

Online Training Platform

Authoring
\$110.00*
billed monthly

Pro
\$199.00*
billed monthly

Premium
\$399.00*
billed monthly

Pro
\$249.00*
billed monthly

Premium
\$449.00*
billed monthly

Total users	1-10
Build your own eLearning resources	✓
Full customisation and branding	✓
Comprehensive Learner reporting	✓
Export content	✓
Integrations available	✓
Import SCORM packages	✓

Total users	1-10
Build your own eLearning resources	✓
Full customisation and branding	✓
Comprehensive Learner reporting	✓
Export content	✓
Integrations available	✓
Import SCORM packages	✓

Total users	1-250
Build your own eLearning resources	✓
Full customisation and branding	✓
Comprehensive Learner reporting	✓
Export content	✓
Integrations available	✓
Import SCORM packages	✓

Total users	Unlimited
Build your own eLearning resources	✓
Full customisation and branding	✓
Comprehensive Learner reporting	✓
Export content	✓
Integrations available	✓
Import SCORM packages	✓

Total users	1-250
Build your own eLearning resources	✓
Full customisation and branding	✓
Comprehensive Learner reporting	✓
Export content	✓
Integrations available	✓
Import SCORM packages	✓

Total users	1-1000
Build your own eLearning resources	✓
Full customisation and branding	✓
Comprehensive Learner reporting	✓
Export content	✓
Integrations available	✓
Import SCORM packages	✓

MEET OUR LEADERS



PHILLIP MCMILLAN

Managing Director

pm@trsaustralia.com.au

Phil is the driving force behind our company, serving as our Managing Director while also demonstrating exceptional expertise as a writer and the visionary behind many of our standout projects.

With an impressive 18 years of experience in the culinary world, including renowned establishments like the Grand Hyatt Melbourne and The Conservatory at Crown Casino, Phil has honed his skills to perfection, creating dishes that captivate the senses.

In addition to his culinary accomplishments, Phil brings 25 years of experience in the education sector, equipping him with a deep understanding of knowledge sharing and mentorship.

With a wealth of experience and expertise, Phil is the strategic leader who guides our team with confidence and insight. But that's not all – he's also spent 25 years in the education game, so he knows a thing or two about passing on knowledge. So, when it comes to experience and know-how, Phil's the man with the plan!



ALIESHA FISHER

Director of Operations

af@trsaustralia.com.au

Aliesha is the expert behind the scenes who ensures everything runs smoothly and efficiently. Raised in a hospitality-driven family, she has developed a natural aptitude for customer service and a sharp eye for managing operations with precision.

A strong advocate for modern, inclusive business practices, Aliesha excels at fostering collaborative teams and delivering results-driven solutions for our clients.

Beyond her professional achievements, Aliesha is also a dedicated mother of two. Whether she's handling calls during school pickups or managing a flexible work-from-home schedule, she strikes a perfect balance between career and family.

Aliesha represents the next generation of leadership, bringing fresh perspectives and innovative ideas to the world of training and business. She's not only a manager; she's an invaluable asset and a true force within our organisation.



CALLAN FISHER

Director of Online Learning

cf@trsaustralia.com.au

Callan is our Online Learning Specialist, the mastermind behind the creation and management of our engaging online resources. With a wealth of experience as a leading educator in the Victorian school system, Callan has a deep understanding of educational principles and practices, which he expertly applies to our online training materials.

He's the key ingredient in ensuring our resources are not only informative but also highly effective, drawing on his extensive classroom experience to craft top-tier learning experiences.

In addition to his instructional design expertise, Callan is also your primary point of contact for online support. Whether you have a question or need assistance, Callan is always ready to help.

Whether he's designing the next breakthrough in online learning or guiding you through our resources, Callan is the go-to professional you can count on to provide the best support and insight.

EMPOWERING LEARNING...



REQUEST A SAMPLE